

RESOLUTION NO. 2018-95

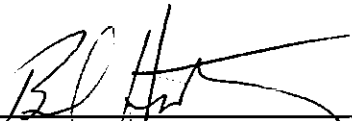
A RESOLUTION AUTHORIZING THE CITY MANAGER TO ACCEPT THE PROPOSAL FOR CONTINUATION OF THE AGREEMENT WITH JUNIPER CRE SOLUTIONS FOR THE PROVISION OF ECONOMIC DEVELOPMENT AND REAL ESTATE DEVELOPMENT MARKETING STRATEGY ADVISORY SERVICES AT A COST NOT TO EXCEED SIXTY THOUSAND 00/100 DOLLARS (\$60,000.00) FOR THE TERM OF JANUARY 1, 2019 THROUGH DECEMBER 31, 2019.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF HURON, OHIO:

SECTION 1. That the City Manager is authorized and directed to accept the proposal for the continuation of the agreement with Juniper CRE Solutions for the provision of economic development and real estate marketing strategy advisory services, for a term of January 1, 2019 through December 31, 2019, at a cost not to exceed Sixty Thousand 00/100 Dollars (\$60,000.00) which agreement shall be substantially in the form of Exhibit "A" attached hereto and made a part hereof.

SECTION 2. That this Council hereby finds and determines that all formal actions relative to the adoption of this Resolution were taken in an open meeting of this Council and that all deliberations of this Council and of its Committees, if any, which resulted in formal action, were taken in meetings open to the public in full compliance with applicable legal requirements, including O.R.C. §121.22.

SECTION 3. That this Resolution shall be in full force and effect from and immediately after its adoption.



Brad Hartung, Mayor

ATTEST: 
Clerk of Council

ADOPTED: 11 DEC 2018



EXHIBIT "A"

November 5, 2018

Andrew D. White
City Manager
The City of Huron
Municipal Building
417 Main Street
Huron, OH 44839

Andy,

Per our discussion please accept this letter agreement to extend Juniper's continued support of Huron's real estate and economic development program.

Juniper will continue to act 'of counsel' to you and the City. We agree to maintain our involvement in matters related to the City's economic development and real advisory efforts, advocate on behalf of the City and provide whatever support possible to help Huron reach its objectives.

We are proposing a twelve (12) month extension commencing January 1, 2019 and ending December 31, 2019, at the current monthly fee of \$5000 per month. The City and Juniper may mutually agree to amend the scope and/or extend the project at any time. Finally, the either party may terminate this agreement at any time with a thirty (30) day written notice.

As always, we appreciate the opportunity to work with you and the City.

Sincerely,

Dennis R. Burnside, President
Juniper Solutions, Inc.

Agreed and accepted this ___ day of ___, 2018

By: _____

Andrew D. White
City Manager